



**Specialist Doctor
Unplanned and Acute
Care**

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Western Isles Health Board
The best at what we do



Job Advert



Western Isles Hospital, Macaulay Road, Stornoway, Isle of Lewis HS1 2AF
Uist and Barra Hospital, Balivanich, Isle of Benbecula, HS7 5QA
St Brendan's Community Hospital, Castlebay, Isle of Barra, HS9 5XB

**RURAL EMERGENCY PHYSICIANS / SPECIALIST DOCTOR in UNPLANNED & ACUTE CARE
SPECIALTY DOCTOR GRADE £63,187 - £94,311
Distant Island Allowance £1,117 per annum
Permanent Post 24/7**

Applicants must be on the GMC register with a license to Practice, with at least 4 years postgraduate experience that must include General Practice or Emergency Medicine. NHS Western Isles is committed to providing a resilient and sustainable 24/7 unplanned healthcare system. The introduction of the Rural Emergency Physician post is an exciting opportunity to contribute to this development. All jobs will be Hospital based working in the Emergency Department and on base wards, but also include our community & primary care teams delivering unplanned care throughout the Western Isles. Initially posts will cover Uist&Barra and St Brendan's Hospitals, with the inclusion of the Western Isles Hospital at a later date.

St Brendans Brendan's Community Hospital has 3 (+2) inpatient beds, outpatient facilities and a small emergency room. The REP will provide 24/7 cover for the Hospital and for all unplanned care on the islands of Barra & Vatersay (population ~1600), working in close collaboration with the Castlebay Medical Practice. Advanced (nurse) practitioners will also be based at the Hospital.

Uist & Barra Hospital has 17 (+3) inpatient beds, with outpatient (and emergency department) and endoscopy facilities and a resuscitation room. The REP will provide 24/7 medical cover for the Hospital inpatients and ED attendances and all unplanned healthcare needs for the residents (~4500 population). Advanced (nurse) practitioners will also be based at the Hospital.

The Western Isles Hospital is a modern 97-bed rural General Hospital, providing the main ED for the Islands. The REP will be based in the ED (~5500 attendances per annum, with a population of ~21k) providing 24/7 cover for the Department and NHS24 referrals for the Island chain. This will include triage and directing community staff, indirect patient assessment and acting as the focal point for all unplanned care delivery on the Western Isles.

The post holder will have 24/7 support from the consultant teams based at WIH Stornoway, and also with our mainland colleagues including the Emergency Retrieval Teams.

Terms and Conditions of the New Specialty Doctor Grade (Scotland) 2004 apply. The post is for 10 Pas per week plus up to a maximum of 2 EPAs per week and a 6% availability allowance may be available depending on job plan.

If you do not hold permanent residential status in the UK or an EU, EEA or Switzerland passport, you must be eligible to apply under the current immigration process for this post. It is your responsibility to ensure your eligibility and entitlement to work in the UK in line with UK Border Agency/Immigration rules and regulations. NHS Western Isles cannot guarantee that a certificate of sponsorship could be obtained.

If you do not hold permanent residential status in the UK or an EU, EEA or Switzerland passport, you must be eligible to apply under the current immigration process for this post. It is your responsibility to ensure your eligibility and entitlement to work in the UK in line with UK Border Agency/Immigration rules and regulations. NHS Western Isles cannot guarantee that a certificate of sponsorship could be obtained.

The successful applicant will be required to register with the PVG (Protecting Vulnerable Groups) Scheme.

This post is not eligible for relocation expenses.

For further information, contact Dr Francis McAuley, Medical Director, NHS Western Isles on 01851 708050 or francis.mcauley@nhs.scot or Mrs Susan Macaulay, Western Isles Urgent & Unscheduled Care Programme Lead via 01851 704704 or susan.macaulay@nhs.scot.

All NHS Western Isles vacancies appear on the NHS Scotland website <https://apply.jobs.scot.nhs.uk/> along with a job description.

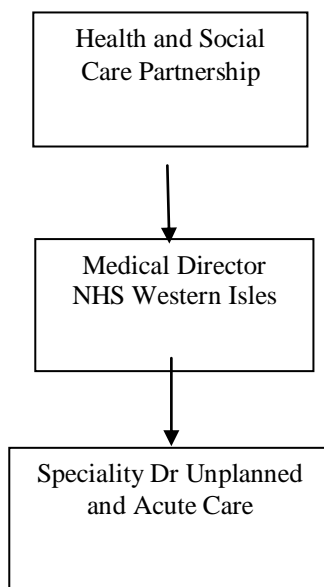
Any further queries please contact 01851 762027.

1. JOB IDENTIFICATION	
Job Title:	Specialist Doctor Unplanned and Acute
Responsible to (insert job title):	Medical Director
Department(s):	Medical Staffing
Directorate:	Medical
Operating Division:	Acute/Primary
Job Reference:	
No of Job Holders:	5
Last Update (insert date):	July 2021

2. JOB PURPOSE
<p>The Specialist Doctor will provide Unplanned and Inpatient Care working within our rural island community hospitals. The SPU&A will work at the top of their core professional role or may undertake advanced interventions not normally performed by their peers. The SDUP&A will demonstrate appropriate skills and competencies to deliver those services without direct supervision; will work as part of a multi-disciplinary team, including both professional and administrative colleagues to provide a range of in-hours and out-of-hours clinical services to the population of the Western Isles. The SDUP&A will operate as a sole onsite medic with offsite consultant support and support from skilled nursing colleagues. You will establish and maintain clinical quality standards, develop and initiate new systems of working and encourage and promote the development of Clinical Governance in all areas of work.</p>

3. DIMENSIONS
<p>The post holder will support:-</p> <ul style="list-style-type: none"> • Western Isles Urgent Care services operating from 3 hubs supporting its Multi-disciplinary Teams • Patients who are referred to the Western Isles Urgent Care Service over a 24 Hour period and provides GMS medical cover during the out-of-hours period, i.e., 1800hrs to 0800hrs during week days and all day Saturdays and Sundays, public holidays also included. • Emergency Departments and its Multi-disciplinary Teams • Inpatient Care in keeping with a Rural Island Community Hospital Setting • Stabilisation of patients prior to transfer of for definitive care or treatment • The role will be an annualised hours on call contract and you will be employed under the medical & dental terms & conditions. • This post may include placement with larger acute centres to retain and develop clinical skills and experience.

4. ORGANISATIONAL POSITION



5. Accountability

You will have a professional accountability to the NHSWI Board Medical Director.

The Role of SPU&A operates with the unscheduled and urgent care services, delegated to the Health and Social Care Partnership. Family Health Service Manager (Primary Care Department) carries out the operation management. The management team will support the Medical Director to develop the provisions of Unplanned and Urgent Care for the Western Isles.

6. KEY RESULT AREAS

Western Isles Urgent Care Services role

- Work as a core member of the team of Medical Practitioners and Urgent Care Practitioners to ensure that high quality urgent care services are provided to the population of the Western Isles in line with local and national priorities.
- When clinically indicated provide consultation and clinical management for patients during a home visit
- Will be required to work flexibly across the Western Isles providing patient clinical assessment and care 24/7.
- Whilst NHS24 will perform an initial telephone assessment for triage there will still be a requirement to provide telephone consultation/face to face, assessment and treatment as appropriate.
- Taking clinical responsibility for patients and maintaining appropriate records of treatment given and services provided following GMC guidance and good clinical practice, on the basis of, assessment to treat or referral of the patient onwards.
- Maintain accurate, legible, contemporaneous records to relevant professional standards and guidelines of all patient

- contacts and contribute to electronic data monitoring and audit as required by the service
- Communicate effectively with clinical and non-clinical colleagues to ensure effective care and treatment.
- Communicate effectively with patients and carers, recognising their needs for alternative methods of communication.
- To utilise the range of Primary Care and Social Work services facilities to manage patients where clinically appropriate within the Community.
- Recognise and work within own competence and the professional code of conduct for Doctors as set out by the GMC.
- To use professional guidelines, knowledge, and expertise to inform an assessment of the patient's health and presenting problems.
- Consult with patients as dictated by direct patient contact (walk ins), Custody Care and referrals from NHS 24.
- Provide Clinical Leadership/mentorship to nursing colleagues working in the service to enable effective delivery of services by the MDT.

Emergency Department role

- Work as a member of an enthusiastic team of specialists in Emergency Medicine to deliver the highest standard of clinical care.
- Carry out immediate assessment and commence initial treatment to patients presenting with a wide range of possible medical and psychiatric conditions that may present.
- Effective and empathetic communication with patients and relatives, often in highly distressing situations.
- Effective communication and liaison with colleagues within and out with the acute hospital setting.
- Effective and timeous communication with general practitioners, including verbal and written communication.
- Maintain accurate, legible, records to relevant professional standards and guidelines of all patient contacts and contribute to electronic data monitoring and audit as required by the service
- Recognise and work within own competence and the professional code of conduct for Doctors as set out by the GMC.
- To use professional guidelines, knowledge, and expertise to inform an assessment of the patient's health and presenting problems, to support onward referral or transfer.

Inpatients

- Providing day to day medical cover at the hospital
- Inpatient care role involving admission and ongoing care of patients from ED and the local GP community taking advice from appropriate specialities
- Resuscitation, stabilisation and transfer of critically ill patients
- Liaise with higher specialised units such as EMRS to arrange all aspects of transfer of critically ill patients
- Assist the Maternity services as an extension of resuscitation role, which may involve neonate resuscitation

Other

- To develop and encourage positive working relationships with the following :- Local General Practices, OOH Dental Services, Mental Health Services including drug and alcohol, Secondary Care Services, Scottish Ambulance Service and with the appropriate Local Authority Services, in particular Social Work Department, and with third sector Services.
- Co-operate fully and openly with the investigation of patient complaints, Significant Adverse Event Reviews, Local Adverse Event Investigation or other investigations.
- Work as an effective and responsible team member, supporting other members of clinical and non clinical staff in a flexible and approachable manner.
- services provided by SD UP&A must be safe, be of high quality, provide a good patient experience and make efficient and effective use of resources.
- Evidence of ongoing and robust governance is essential to prevent potentially isolated practice, to support SD UP&A to protect patients and to mitigate against high indemnity cost.
- Demonstrate continued competence by:

- being actively involved with the local specialty service, or other specialty-specific support
 - gaining and maintaining competencies through continued professional education and reflecting on the lessons they have learned and any changes they might make as a result
 - contributing to local data collection and analysis, innovation and quality improvement activities appropriate to their role, and demonstrating that their practice is of an appropriate standard and that they have acquired, and maintain, all the necessary knowledge, skills and attributes to perform safely in the role
 - seeking and acting on feedback about their performance in the role
- Be aware of statutory procedures, local guidance and referral criteria regarding protection of children and vulnerable adults. Follow the guidance and policies and take action in an appropriate manner.
 - The SUP&A must inform their medical defence organisation of their extended role and maintain adequate cover for that role
 - The SDUP&A must not take on responsibilities that go beyond those for which they have been accredited or for which they have adequate support and supervision
 - Apply infection control measures according to local and national guidelines.
 - Follow health and safety policies and guidelines, including fire procedures and those pertaining to clinical areas of risk. Use safe working procedures and report incidents using the DATIX system.
 - To establish effective networks and team working with other health professionals and outside agencies working in Urgent Care in the OOH period.
 - To undertake appropriate administration in accordance with agreed procedures.
 - To participate in Clinical and Care Governance/Audit and other quality initiatives.
 - Participate in operational and strategic planning for the development of Western Isles Urgent Care and Emergency care services.
 - Support the aims and objectives of the Service and Organisation.
 - To pursue continued professional personal development. An employee in WIUCS will have support with professional personal development activities, calculated pro-rata based on individuals contracted hours to the Service. There will be a requirement to focus this development towards activities relevant to the role and the Service.
 - Participate in the annual Appraisal and revalidation process.
 - Participate in the educational and training events arranged by the Service.
 - To maintain and develop professional practice, knowledge, skills and expertise.
 - To participate in activity and projects within the Unplanned Care Service including development and review of protocols, documentation, clinical governance, audit training, training research and liaison with NHS 24. To participate in the education and training of GP Registrars, students and other clinical professionals as required. Provide mentorship support to the MDT to support professional and Service development.

7a. EQUIPMENT AND MACHINERY

All standard equipment routinely required e.g Clinical bag, sandpiper bag, including more specialised equipment such as a pulse oximeters and glucometers etc will be provided, along with appropriate training. The Dr will be responsible for this equipment and will ensure that repairs or maintenance are requested as and when necessary.

7b. SYSTEMS

- Aداstra
- Police Aداstra
- Cortex
- Topas
- SCI Gateway
- Any other system relevant to speciality, e.g. electronic ordering, electronic prescribing, etc.
- Paper-based and electronic investigation requests
- Safe and secure use of audio visual communication in various forms
- DATIX Intranet - Manage Incident Reporting

8. ASSIGNMENT AND REVIEW OF WORK

Self directed within the objectives set by the Medical Director. The post holder will take part in both informal review and formal annual appraisal.

9. DECISIONS AND JUDGEMENTS

SDUP&A who work in a rural location mostly work autonomously with minimal supervision. The e post holder is expected to:

- Make complex clinical decisions, including differential diagnosis and clinical management, based on an in-depth knowledge and interpretation of clinical and diagnostic investigations
Ensure safety of practice at all times by Liaising with other professionals and by adherence to national guidance and standards.
- Access advice and support from consultants based in WIH/on call out of hours and EMRS team for transfers
- Recognise own limitations and the requirement for appropriate referral
- Justify clinical decision-making with regard to patient's health care, through monitoring of the patient's condition and acting on clinical judgement
- Act as patient's advocate to ensure their rights are upheld
- Have freedom to act and make clinical decisions, guided by precedent and clearly-defined divisional policies/protocols/procedures and codes of conduct in accordance with GMC regulations, Clinical and Staff Governance Framework
- Have the autonomy to proactively identify and resolve operational and clinical issues that impinge on service needs/patient safety
- Assess the patient's complex needs (physical, psychological, social and spiritual) to establish change in condition, inform clinical decision-making and plan care
- Have the ability to quickly assess and respond to patient needs in emergency situations

10. MOST CHALLENGING/DIFFICULT PARTS OF THE JOB

The post holder will have a high degree of autonomy in providing patient care within locally agreed and national guided standards. The key challenges will be:

- Providing a wide range of medical expertise in an unscheduled care environment
- Updating clinical skills and continuing professional development
- Working in isolation from his/her peers.
- Maintain patients with highly complex needs and multiple co morbidities in the community.
- Delivering on prioritised outcome measures.
- Opening and maintaining communication pathways with GP, Consultant and other health care colleagues.
- Coordinating with multiple agencies/services to provide an integrated approach to maintaining patients within the community.

Coordinating with Multiple agencies/services to arrange appropriate patient evacuation

11. COMMUNICATIONS AND RELATIONSHIPS

In support of our core purpose of Working together to achieve the healthiest life possible for everyone in Western Isles we are committed to a culture that is Caring Safe and Respectful. The post holder is required to work collaboratively in a safe, caring and respectful way. **Internal Relationships include:**

- The WI Management Team including Medical Director
 - Primary Care Associate Medical Director;
 - General Practitioners across NHS Western Isles
 - Urgent Care Advanced Nurse Practitioners;
 - Community Unscheduled Care Nurse
 - Acute Nursing teams
 - Emergency Nurse Practitioners;
 - Members of Primary Care Teams both in-hours and OOH;
 - Secondary Care Clinicians;
 - Senior Managers and Clinicians across NHS Western Isles
 - other OOH staff including public health;
- Board Members of NHS Western Isles.

External Relationships include:

- NHS 24;
- Scottish Ambulance Service; including ERMS
- Social Work Departments;
- the population of NHS Western Isles

12. PHYSICAL, MENTAL, EMOTIONAL AND ENVIRONMENTAL DEMANDS OF THE JOB

The post-holder will be involved in clinical, research and education activities and may frequently be required to move between tasks at short notice to meet the needs of the service. There is a requirement for flexibility of working patterns and for the ability to deal with situations as they arise. The workload is unpredictable, with priorities changing constantly. You are required to support any contingency arrangements as appropriate, which may include change of site at short notice.

Physical

- Frequently working in highly unpleasant working conditions such as having contact with uncontained body fluids or foul linen.
- Potential exposure to hazards such as verbal and physical aggression.
- Prolonged light to moderate physical effort, including bending, walking, lifting, pushing and operating equipment is required on most shifts.
- Requirement to work within limited spaces, and to assist immobile patients.
- Requirement to initiate appropriate emergency care.

Mental

- Requirement to use own initiative and make decisions with minimal supervision.
- Requirement for high levels of concentration and for absolute accuracy for clinical tasks, including non-medical prescribing.
- Ability to make clinical decisions, which may affect a patient's care.
- Exposure to frequent direct and indirect interruptions from patients, relatives and the multidisciplinary team.
- Balancing the various aspects of the post.
- Time management.

Emotional Effort/Skills

- Discussing complex clinical issues with the multidisciplinary team and patients.
- Imparting bad news to patients and families.
- Caring for and supporting patients and their families following receipt of bad news.
- Caring for palliative, End of Life patients.
- Caring for surgical patients with complex problems.
- Dealing with patients/carers/relatives with severely challenging behaviour.
- Dealing with distressed/anxious/worried/bereaved patients/carers/staff in a professional and sensitive manner on a daily basis.
- Dealing with complicated family dynamics and high levels of public expectation.
- Working in hostile and emotive atmospheres, which may result in the need for sudden intense effort and concentration.
- Dealing with complaints, involving meeting the complainant and seeking to address their concerns, whilst supporting staff involved.

Environmental and working conditions

- Exposure to body fluids each shift
- High-frequency exposure to verbal aggression

13. KNOWLEDGE, TRAINING AND EXPERIENCE REQUIRED TO DO THE JOB

Essential

A minimum of 5 years Post Graduate training of which 2 years should include General Practice, Emergency Medicine or Acute Care.

Experience of remote and rural practice, and evidence of working in a very busy hospital where you have developed a wealth of clinical experience

Ability to work as part of the team but also with capabilities to work under own direction

Current full General Medical Council registration

Recent evidence of continued academic and professional development

Acute hospital inpatient experience

Self-motivated, able to work without supervision, using own initiative to complete tasks.

Expert communicator able to work as part of a multi-disciplinary team.

Well-developed influencing skills combined with a facilitative and supportive style of working.

Registered with a Licence to Practise at the point of taking up the post.

Accredited GPCCP or Emergency Medicine (CCT)

MB ChB

Desirable

ALS

NLS

ATLS

EPLS or APLS

ALSO

14. STANDARD ELEMENTS

STANDARD ELEMENTS

Confidentiality

Comply with all approved NHSWI Policies and Procedures.

Comply with NHSWI Communication Strategy and Media Strategy.

This involves taking the necessary precautions when transmitting information only disclosing it to those who have the right and need to know it.

All personal health information is held, under strict legal and ethical obligations of confidentiality.

NHS staff must follow guidance (NHS Code of Practice on Protecting Patient Confidentiality) before disclosing any patient information. All staff must respect confidentiality of all matters that they may learn relating to their employment, other members of staff, patients and their families.

Health and Safety:

Assist in maintaining own and others' health, safety and security.

This involves:

- a) Complying with Board health and safety policies, procedures and participating in mandatory training.
- b) Maintaining a safe working environment and reporting any issues of concern as appropriate.

NHS Western Isles attaches the greatest importance to the health and safety of its employees. It is the Board policy to do all that is reasonable to prevent personal injury and hazard to health by protecting staff and others including the public from foreseeable hazards compatible with the provision of proper services to patients. The Board expects its entire staff to take reasonable care of their own health and safety and that of others who may be affected by their acts or omissions at work. More detailed information is given in departmental safety policies where appropriate.

Ensure own actions support equality, diversity and rights.

This involves:

- a) Acting in ways consistent with the Board's policies and procedures.
- b) Treating those you come into contact with equitably and with respect.
- c) Recognising the need for aids or adaptations.

15. JOB DESCRIPTION AGREEMENT

A separate job description will need to be signed off by each jobholder to whom the job description applies.

Job Holder's Signature:

Head of Department Signature:

Date:

Date:

NHS WESTERN ISLES - PERSON SPECIFICATION

Job Title: Specialist Doctor Unplanned and Acute Care

Department: Primary Care

Location: OUAB Hospital and St Brendans Hospital

FACTOR	ESSENTIAL	DESIRABLE
EXPERIENCE	<p>Excellent diagnostic ability including radiological.</p> <p>Inpatient management skills.</p> <p>Resuscitation skills.</p> <p>Airways management skills and experience.</p> <p>Emergency Medicine.</p> <p>Ability to work independently, including assessment – treat – discharge or refer on.</p> <p>Knowledge and experience of working in the NHS.</p>	<p>General Practice experience.</p> <p>Paediatric experience.</p> <p>Mental Health/psychiatry experience.</p>
QUALIFICATIONS TRAINING RESEARCH PUBLICATIONS	<p>MB ChB.</p> <p>Full GMC registration and licence to practice in the UK.</p> <p>Successfully completed and evidence of achievement of Foundation and ST3 competencies inline with GMC standards/good medical practice.</p> <p>>5 years postgraduate experience in relevant medical specialities.</p> <p>Advance Life Support</p>	<p>BASICS</p> <p>RCGP Qualified</p> <p>MRCGP/MCEM</p> <p>FME</p> <p>ATLS</p> <p>APLS</p>

<p>KNOWLEDGE AND SKILLS</p>	<p>Good Clinical Diagnostic Skills and knowledge in emergency situations (please refer to the self-competency assessment document).</p> <p>Ability to manage acute situations under pressure and monitor situations that may change rapidly.</p> <p>Excellent Communication Skills.</p> <p>Ability to maintain trust and confidence of patients.</p> <p>Awareness of national standards of care.</p> <p>Literature updates.</p>	<p>Knowledge of service provision requirements in all clinical disciplines</p> <p>Evidence of Self Directed Learning</p>
<p>DISPOSITION</p>	<p>Commitment to Patient Care.</p> <p>Capacity to communicate effectively at different levels.</p> <p>Time Management.</p> <p>Work effectively in a multi- disciplinary team and support junior staff.</p> <p>Capacity to achieve a balance between urgent and important demands.</p> <p>Demonstrates a profession code of conduct.</p> <p>Ability to work across organisational boundaries.</p> <p>Motivational Skills.</p>	<p>A good leader</p> <p>Interest in and commitment to teaching and training</p> <p>Problem solver/diplomat/counselor</p>
<p>OTHER</p>	<p>Eligibility to work in the UK.</p> <p>Driving License.</p> <p>Computer Literate.</p>	



The Western Isles, also known as the Outer Hebrides, are a chain of islands which lie 55km off the west coast of Scotland. The islands have a population of around twenty-seven thousand people.



Those who enjoy outdoor activities will find that the islands have a lot to offer. Outdoor pursuits such as horse riding, hiking, and fishing are popular, as are water sports such as canoeing, surfing, and kayaking. Further information about outdoor and sporting activities can be found on the Outer Hebrides Tourism Information website.



The local Council website provides information regarding schools, jobs, bus timetables, and opening times of the leisure centre.

The Board works in partnership with Hebridean Housing Partnership (HHP), which means that Key Worker Status will form part of their Housing Allocation Policy. For more information, please visit the HHP website.

If you have any specific queries regarding your move, please do not hesitate to contact your Line Manager, who will do their best to answer them.

Links

visitouterhebrides.co.uk
welovestornoway.com
hebrides-news.com
hebrideanhousing.co.uk
cne-siar.gov.uk

About NHS Western Isles

The Western Isles Health Board employs over one thousand members of staff, excluding GPs and Dentists. There are three main hospitals situated in the Western Isles:

Stornoway—Western Isles Hospital (Ospadal nan Eilean Siar)

Benbecula—Uist and Barra Hospital (Ospadal Uibhist agus Bharraigh)

Barra—St Brendan’s Hospital

There are a number of GP and Dental Practices across the Western Isles. Community nursing services operate out of general practice premises and at community offices in key locations.

There are only two medical practices in Stornoway: the Broadbay Medical Practice on Francis Street (tel 01851 703588) and the Group Practice on Springfield Road (tel 01851 703145). Both have a pharmacy attached to the practice for the dispensing of prescriptions.

Web

wihb.scot.nhs.uk

The latest information about the Board’s response to the COVID-19 pandemic can be found on the Board’s dedicated website.

Web

coronavirus.wi.nhs.scot



Transport Information

The islands are accessible from mainland Scotland by ferry or by plane (please note that both services can be affected in the winter).

There are three airports on the Western Isles: Stornoway Airport, Benbecula Airport, and Barra Airport. The following destinations can be reached from these airports:

Stornoway Airport—Benbecula, Edinburgh, Glasgow, Inverness, Manchester

Benbecula Airport—Glasgow, Inverness, Stornoway

Barra Airport—Glasgow

All flights to and from the Western Isles are operated by Loganair.

If you live in the Highlands and Islands region of Scotland, you can apply for cheaper air travel through the Air Discount Scheme. Further information on the discounts available can be obtained via the Air Discount Scheme website.

There are nine ferry ports operating in the Western Isles. Routes run between the islands, as well as to and from the mainland. All routes are operated by Calmac. Further information on the individual routes, including timetables and prices, can be obtained via the Calmac website.



Links

Ferry Travel:
calmac.co.uk

Air Travel:
loganair.co.uk

Car Hire:
carhire-hebrides.co.uk
lewis-car-rental.com

Air Discount Scheme:
airdiscountscheme.com